Assurant Health Insurance

2014 Commission Schedule

Call (800)770-0492 or email david (at) naaip.org to get the access code for electronic contracting.

Please join our Conference Call Monday thru Thursday ET
Dial 424-203-8405 - id: 464305

Email: david (at) naaip.org
Phone: 1-800-770-0492  Fax: 1-866-436-1640
www.naaip.org
Writing Agent Product Schedule

There are First Year and Second Year Plus options to choose from. You may combine them to suit your needs. For example, once you pick the appropriate First Year Rate (Option H, I or J), you can then combine it with Option L, K or J for the Second Year Plus. Subtract the Producer rates from your General Agent rate to calculate your override. Please note that Assurant Health Access, Suite Solutions and Integrated Dental cannot be assigned different levels. If you select H – H will be assigned for all three of these products.

<table>
<thead>
<tr>
<th>Assurant Health Accesssm</th>
<th>Compensation Option</th>
<th>1st Year Compensation Option</th>
<th>2nd</th>
<th>3rd – 4th</th>
<th>6+</th>
</tr>
</thead>
<tbody>
<tr>
<td>Assurant Health Access--</td>
<td>J</td>
<td>20%</td>
<td>J</td>
<td>6%</td>
<td>5%</td>
</tr>
<tr>
<td>Assurant Health Access--</td>
<td>J</td>
<td>10%</td>
<td>J</td>
<td>3%</td>
<td>2%</td>
</tr>
<tr>
<td>Assurant Health Access--</td>
<td>J</td>
<td>10%</td>
<td>J</td>
<td>10%</td>
<td>10%</td>
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<tr>
<td>Issue Age 62+ All States</td>
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<td></td>
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<tr>
<td>Other Riders</td>
<td></td>
<td>Same as policy to which attached.</td>
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</tbody>
</table>

| Individual Medical | |
|--------------------|---------------------|------------------------------|-----|-----------|----|
| Plan               | Compensation Option | First Year Compensation Option | 2nd | 3rd – 5th | 6+ |
|                    |                     |                                |     |           |    |
| Major Medical; Discount Card - All States but Washington | J | 10% | 6% | J | 2% | 6% | 0% |
| Major Medical; Outpatient- Washington | J | 8% | J | 4% |
| Dental/Vision Discount Card–Washington | J | 40% | J | 40% |
| Major Medical Conversion | | Pays 0% all years | | |
| Other Riders | | Same as policy to which attached. | | |

| Health Advocates Alliance Suite Solutions – All States | |
|--------------------------------------------------------|---------------------|------------------------------|-----|-----------|----|
| Plan                                                    | Compensation Option | First Year Compensation Option | 2nd | 3rd – 5th | 6+ |
|                                                       |                     |                                |     |           |    |
| Suite Solutions uses the base plan duration when determining whether first year or renewal rates apply. | J | 35% | J | 13% |

| Integrated Supplemental Products – All States – Unless Noted | |
|-------------------------------------------------------------|---------------------|------------------------------|-----|-----------|----|
| Plan                                                        | Compensation Option | First Year Compensation Option | 2nd | 3rd – 4th | 6+ |
| Accident                                                   | J                   | 40%                          | J   | 6%        |    |
| Dental & Accident Medical Expense                        | J                   | 35%                          | J   | 6%        |    |
| Critical Illness & Term Life                              | J                   | 60%                          | J   | 8%        |    |
| Cancer & Heart Stroke                                     | J                   | 45%                          | J   | 6%        |    |
| Cancer & Heart/Stroke – CO, FL, MN & MI                   | J                   | 40%                          | J   | 5%        |    |

Products are underwritten and issued by:

**Time Insurance Company**

501 W Michigan
Milwaukee, WI 53201
J-104980
# Assurant Health Products — State Listing

Go to assuranthealthsales.com for all the materials and information you need to start selling today!

## Assurant Health Access℠

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- AL
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## Individual Major Medical

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## Short Term Medical

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## Small Group Fully Insured

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## Assurant Supplemental Coverage

### Accident Fixed Benefit

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### Accident Medical Expense

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### Cancer and Heart/Stroke

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### Term Life-Critical Illness

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## SuiteSolutions

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### SelectSolution

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*Available only for products underwritten by John Alden Life Insurance Company.

Additional products may be available in your state. Please check your state's product listing under Find a Form at: assuranthealthsales.com.

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- new in state
- Aetna Signature Administrators® network available
- Issued through age 70; renewable up to 75