



## **Assurant Health Insurance**

# **2014 Commission Schedule**

**Call (800)770-0492 or email [david \(at\) naaip.org](mailto:david@naaip.org) to get the access code for electronic contracting.**

**Please join our Conference Call Monday thru Thursday ET  
Dial 424-203-8405 - id: 464305**

**Email: [david \(at\) naaip.org](mailto:david@naaip.org)**

**Phone: 1-800-770-0492 Fax: 1-866-436-1640**  
[www.naaip.org](http://www.naaip.org)



**Writing Agent Product Schedule**

There are First Year and Second Year Plus options to choose from. You may combine them to suit your needs. For example, once you pick the appropriate First Year Rate (Option H, I or J), you can then combine it with Option L, K or J for the Second Year Plus. Subtract the Producer rates from your General Agent rate to calculate your override. Please note that Assurant Health Access, Suite Solutions and Integrated Dental cannot be assigned different levels. If you select H – H will be assigned for all three of these products

**Assurant Health Access<sup>sm</sup>**

Plan	Compensation Option	1 <sup>st</sup> Year	Compensation Option	2 <sup>nd</sup>	3 <sup>rd</sup> – 4 <sup>th</sup>	6+
Assurant Health Access <sup>sm</sup>	J	20%	J	6%	5%	4%
Assurant Health Access <sup>sm</sup> -MN & SD	J	10%	J	3%	2%	1%
Assurant Health Access <sup>sm</sup> Issue Age 62+ All States	J	10%	J	10%	10%	0%
Other Riders	Same as policy to which attached.					

**Individual Medical**

Plan	First Year			Renewal			
	Compensation Option	Issue Age <62	Issue Age 62+	Compensation Option	Issue Age <62	2 <sup>nd</sup> – 5 <sup>th</sup> Issue Age 62+	6+ Issue Age 62+
Major Medical; Discount Card - All States but Washington	J	10%	6%	J	2%	6%	0%
Major Medical; Outpatient-Washington	J	8%		J	4%		
Dental/Vision Discount Card-Washington	J	40%		J	40%		
Major Medical Conversion	Pays 0% all years						
Other Riders	Same as policy to which attached.						

**Health Advocates Alliance Suite Solutions – All States**

Plan	Compensation Option	First Year	Compensation Option	Renewal
Suite Solutions uses the base plan duration when determining whether first year or renewal rates apply.	J	35%	J	13%

**Integrated Supplemental Products – All States – Unless Noted**

Accident	J	40%	J	6%
Dental & Accident Medical Expense	J	35%	J	6%
Critical Illness & Term Life	J	60%	J	8%
Cancer & Heart Stroke	J	45%	J	6%
Cancer & Heart/Stroke – CO, FL, MN & MI	J	40%	J	5%

