



MedAmerica Insurance Company

2014 Commission Schedule

[Click here for contracting](#)

**Please join our Conference Call Monday thru Thursday Noon ET
Dial 424-203-8405 - id: 464305**

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Phone: 1-800-770-0492 Fax: 1-866-436-1640

www.naaip.org

Simplicityⁱⁱ SM **SIMPLIFIED-ALL PROGRAMS**

Available in All Approved States¹ Excluding California, Delaware, Indiana, Michigan, Pennsylvania & Wisconsin
 DC Trust – Available in New Jersey

You shall receive the indicated percentage of the premium collected less premium refunded for each corresponding state approved long-term care insurance policy which You solicited and placed with MedAmerica Insurance Company, MedAmerica Insurance Company of Florida, or MedAmerica Insurance Company of New York.

Individual/Association/Employer Sponsor Sales			
Pay Term	Policy Year	Applicant Age	Commission
Lifetime	1	18-64	55%
Lifetime	1	65-85	45%
Lifetime	2-10	18-85	5%
Lifetime	11+	18-85	2%
10 Year	1	18-85	35%
10 Year	2-10	18-85	2%
10 Year	11+	18-85	0%
Paid @ 65	1	18-55	35%
Paid @ 65	2-10	18-55	2%
Paid @ 65	11+	18-55	2%

Replacement Policies:

- Commission for the sale of long-term care policies which replace an existing long-term care policy in the states of Alabama, California, Kentucky, New York, North Carolina and South Dakota shall not be greater than the percentage payable for renewal commissions.
- Replacement of policies which were written or reinsured by MedAmerica Insurance Company, MedAmerica Insurance Company of Florida or MedAmerica Insurance Company of New York will be paid renewal commission.
- Year 1 commissions, where not prohibited by law, or the policy replaces a policy previously written or reinsured by MedAmerica Insurance Company, MedAmerica Insurance Company of Florida or MedAmerica Insurance Company of New York.

Agreed To By:	For MedAmerica Use Only		
	State(s)	Effective Date	Writing Number
Signature of Agency Principal (owner/president/person with authority to sign)	Title	Date	
Print Name and Title (Required):			
Print Agency Name:			

Effective for applications solicited and signed 1/1/2013 and after.

¹Nonresident Agencies in AL/GA/MA/MT/NM/PA/SC/VA/WV must be licensed to receive overrides-Please include a copy of your license(s). In AL/MA/VA appointment is required to receive overrides- Also include a check made payable to “MedAmerica Insurance Company” for applicable fees.

Nonresident Agents in AL/FL/GA/MA/MT/NM/PA/SC/VA/WI/WV must be licensed to receive overrides-Please include a copy of your license(s). In AL/FL/GA/MA/VA appointment is required to receive overrides- Also include a check made payable to “MedAmerica Insurance Company” for applicable fees.



Available in All Approved States, Except Where State Regulations require variation

You shall receive the indicated percentage of the premium collected less premium refunded for each corresponding state approved policy which You solicited and placed with MedAmerica Insurance Company, MedAmerica Insurance Company of Florida, or MedAmerica Insurance Company of New York (collectively, "MedAmerica").

Pay Term	Policy Year	Applicant Age	Commission
Lifetime	1	18 - 85	50%
Lifetime	2-10	18 - 85	9%
Lifetime	11+	18 - 85	0%

Replacement Policies:

Replacement of policies which were written or reinsured by MedAmerica Insurance Company, MedAmerica Insurance Company of Florida or MedAmerica Insurance Company of New York will be paid renewal commission. Renewal commissions will also be paid where required by state law.

Agreed To By:	For MedAmerica Use Only		
	State(s)	Effective Date	Writing Number
Signature _____ Date _____ Commissioned Producer (If Agency then Owner\president\person with authority to sign)			
Print Name and Title (Required):			
Print Agency Name:			

Effective for applications solicited and signed 1/1/2013 and after.

¹Nonresident Agencies in AL/GA/MA/MT/NM/PA/SC/VA/WV must be licensed to receive overrides-Please include a copy of your license(s). In AL/MA/VA appointment is required to receive overrides- Also include a check made payable to "MedAmerica Insurance Company" for applicable fees.
 Nonresident Agents in AL/FL/GA/MA/MT/NM/PA/SC/VA/WI/WV must be licensed to receive overrides-Please include a copy of your license(s). In AL/FL/GA/MA/VA appointment is required to receive overrides- Also include a check made payable to "MedAmerica Insurance Company" for applicable fees.



An Excellus Company

MedAmerica Insurance Company Home Office: Pittsburgh, PA
MedAmerica Insurance Company of Florida Home Office: Orlando, FL
MedAmerica Insurance Company of New York Home Office: Rochester, NY



Earned Commission Schedule

Available in All Approved States Excluding Delaware, Indiana, Michigan, New York, Pennsylvania & Wisconsin

You shall receive the indicated percentage of the premium collected less premium refunded for each corresponding state approved long-term care insurance policy which you solicited and placed with MedAmerica Insurance Company, MedAmerica Insurance Company of Florida, or MedAmerica Insurance Company of New York.

Table with 4 columns: Pay Term, Policy Year, Applicant Age, Commission. Rows include Lifetime, 10 Year, and 20 Year terms for various age groups and policy years.

Replacement Policies:

- Commission for the sale of long-term care policies which replace an existing long-term care policy in the states of Alabama, California, Kentucky, New York, North Carolina and South Dakota shall not be greater than the percentage payable for renewal commissions.
Replacement of policies which were written or reinsured by MedAmerica Insurance Company, MedAmerica Insurance Company of Florida or MedAmerica Insurance Company of New York will be paid renewal commission.
Year 1 commissions, where not prohibited by law, or the policy replaces a policy previously written or reinsured by MedAmerica Insurance Company, MedAmerica Insurance Company of Florida or MedAmerica Insurance Company of New York.

Form with sections: Agreed To By, Signature of Agency Principal, Print Name and Title, Print Agency Name, and For MedAmerica Use Only (State(s), Effective Date, Writing Number).

Effective for applications solicited and signed 1/1/2013 and after.

Nonresident Agencies in AL/GA/MA/MT/NM/PA/SC/VA/WV must be licensed to receive overrides-Please include a copy of your license(s). In AL/MA/VA appointment is required to receive overrides- Also include a check made payable to MedAmerica Insurance Company for applicable fees.

Nonresident Agents in AL/FL/GA/MA/MT/NM/PA/SC/VA/WI/WV must be licensed to receive overrides-Please include a copy of your license(s). In AL/FL/GA/MA/VA appointment is required to receive overrides- Also include a check made payable to MedAmerica Insurance Company for applicable fees.